

GE Capital
Aviation Services



AVIATION SOLUTIONS



imagination at work



WE OFFER

Leases and secured loans on passenger and cargo aircraft



Engine leasing and financing



Aircraft parts solutions



Airport and airline **consulting services**



Syndication and investment arrangements



Aircraft and engine servicing



GE Capital Aviation Services (GECAS) is one of the world's premier providers of aviation financial services.

We offer a wide range of aircraft types and financing options, including operating leases and secured debt financing. We also provide solutions for spare engine leasing, spare parts financing/management, and airport and airline consulting services. An industry-leading suite of products and services to help you build your business.

And GECAS can be found in every corner of the globe, staffed with the industry's most experienced team of aviation marketing, legal, risk and technical personnel. We work with more than 230 airline customers—from flagship airlines to startups, and from regional airlines to low-cost carriers.

At GECAS, we're not just bankers, we're builders.

CONTENTS

AIRCRAFT	2
ENGINES	4
ASSET MANAGEMENT SERVICES (PARTS)	5
CONSULTING SERVICES	6
PORTFOLIO	7
OFFICES	8

More products. More services.
More solutions. GECAS ... built to take
your business to new heights.

AIRCRAFT

LEASING, FINANCING AND SERVICING

GECAS maintains one of the largest portfolios of aircraft in the world, from manufacturers including Airbus, Boeing, Embraer, Bombardier and ATR. We also have a substantial order book of new commercial jets out past the end of this decade.

Operating Leases

Each of our operating lease transactions has individually tailored terms. Leasing from us means you'll have lower cash outlays, which preserves your working capital. You'll also have fleet flexibility to introduce new routes or aircraft types or to quickly increase capacity.

Purchase Leasebacks

GECAS is a leader in providing purchase leaseback arrangements, which allow you to use the equity from your aircraft for other business needs, eliminate asset residual risk, and increase operational flexibility.

Secured Loans

Secured by both new and used aircraft, senior and junior loans to airlines and investors are provided through our PK AirFinance unit. GECAS also offers pre-delivery payment financing. Our underwriting capabilities are supported by our syndication desk, and we can assist in the arrangement and execution of export credit financing.

Aircraft Servicing

We offer aircraft portfolio management, a specialized, fee-based service provided to third-party operating lessors and financial institutions. Services include marketing support, technical services, legal support (LOI, contract, enforcement), billings and collections.

With our wide range of aircraft types, we can help you expand your fleet, transition from older models to newer aircraft types, or provide interim capacity. GECAS has one of the world's largest commercial airline fleets, and we back our aircraft with a global team of technical experts and industry specialists who will provide you with the fleet solution that meets your specific needs.

Narrowbody and Widebody Aircraft

At the core of the GECAS aircraft portfolio are Airbus and Boeing narrowbody and widebody passenger aircraft, including the Airbus A320, Boeing 737, Airbus A330 and Boeing 777. Our substantial order book includes the Airbus ceo, Airbus neo, Boeing Next Generation and MAX narrowbodies, and the 787 Dreamliner.

Cargo Aircraft

We can help you modernize and expand your cargo fleet, too. Whether you have just one aircraft or an entire fleet, our wide range of financing and leasing options can help you build your business. The portfolio includes Boeing 777, 747, 767, 737 and MD-11 freighters.

Regional and Turboprop Aircraft

GECAS is a leader in the leasing and financing of regional and turboprop aircraft with more than 300 Bombardier, Embraer and ATR aircraft in our portfolio.



CONTENTS

AIRCRAFT	2
ENGINES	4
ASSET MANAGEMENT SERVICES (PARTS)	5
CONSULTING SERVICES	6
PORTFOLIO	7
OFFICES	8

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ENGINE

LEASING, FINANCING AND SERVICING

GECAS Engine Leasing buys, leases and finances all engine types, in addition to GE and CFM. Our engine pool also includes Rolls-Royce, Pratt & Whitney, IAE and Engine Alliance products. Our leases—offered from one day to 20 years—are designed with flexibility in mind. We also provide pooling and guaranteed support products worldwide.

Operating Leases

We can meet your spare engine requirements through operating leases that range from one to 10 years or more. Long-term leasing is generally used to increase operational flexibility, allowing you to focus your capital on core operations.

Short-Term Leases

GECAS Engine Leasing provides the largest and most diverse pool of spare engines for short-term leases of one day to one year. Depending on the location and configuration required, the engines can be ready for pickup in 24 to 48 hours. These leases provide you with the flexibility to cover unscheduled maintenance or to bridge a temporary gap in spare engine coverage. Many customers use this option to cover high-demand periods.

Purchase Leasebacks

You can also acquire engines or use your existing engines to enter into a purchase leaseback of spares on a long-term basis, helping you generate cash while eliminating asset residual risk and increasing operational flexibility. We offer 100 percent financing without pre-delivery payments.

Secured Loans

GECAS Engine Leasing provides loans secured by both spare engines and spare parts to airlines and Maintenance, Repair and Overhaul (MRO) businesses.

Engine Exchange

If you have an immediate need for an engine or are facing an unusually expensive shop visit, an engine exchange may be your best answer. Under this program, we will exchange one of our serviceable engines for your unserviceable engine. A fair market value price for your engine will be credited toward our sales price. This program gives you the engine you need while decreasing your cash outlay.

Engine Servicing

We offer engine portfolio management, a specialized, fee-based service provided to third-party operating lessors and financial institutions.

ASSET

MANAGEMENT SERVICES (PARTS)

GECAS Asset Management Services is one of the largest global distributors of recertified aviation components. Stored in our climate-controlled warehouses, our inventory includes re-certified rotables and repairables for today's most popular Airbus, Boeing and Bombardier models, as well as earlier vintage aircraft.

Supply Chain Management

Our customized solutions can help you reduce long-term operating costs while increasing efficiency. We have a large inventory ready to ship from warehouses in Europe, North America and Asia.

Unlock the Value of Your Parts

With GECAS's global reach and expertise, we can optimize your inventory and turn those assets into a lucrative revenue stream.

Acquisitions

GECAS also buys and sells aircraft part inventories and aircraft for teardown. We are constantly adding aircraft to our inventory including A320s, A330s, 737NGs and 777s.

Repair Management

Our repair management services help ensure quality spare parts, efficient turn times and cost controls. We use only OEM and customer-approved repair facilities for overhaul, repair and modification of our components.

Our Extensive Parts Inventory Includes

- Avionics and LRUs
- Landing gear
- Auxiliary power units
- QEC components
- Major structural items including thrust reversers

Our Programs Include

- Guaranteed price and availability
- Fleet transitioning
- Initial provisioning programs

CONTENTS

AIRCRAFT	2
ENGINES	4
ASSET MANAGEMENT SERVICES (PARTS)	5
CONSULTING SERVICES	6
PORTFOLIO	7
OFFICES	8

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CONSULTING SERVICES

AviaSolutions

Our independent consultancy division, AviaSolutions, provides specialized advisory services to a wide range of airports, airlines, governments and financial investors. As the "advisor of choice" in the field of airport acquisitions and transactions, AviaSolutions also provides services in airport route development, airline strategy and network planning, and has one of the world's leading air transport forecasting teams.

Client Sectors Include

Airports – Ranging from global hubs like Heathrow, Chicago O'Hare and Abu Dhabi to regional airports which face different, but no less challenging, issues.

Airport Investors and Financial Institutions – Providing a broad package of due diligence services, AviaSolutions has worked on nearly every major airport transaction since 2004 representing buyers, vendors and debt providers.

Government and Public Sector – Helping to inform and consult on the development of national aviation policy—implemented specific directives in the U.K., Europe and North America.

Airlines – Addressing challenges throughout an airline's value chain, AviaSolutions' highly qualified team can help on multiple aspects from business model selection to traffic analysis, network development, fleet selection and acquisition analysis.




Other Services

Our access to banks and investors, and our experience in structured finance, capital markets products and serviced investment platforms (publicly listed or private), can be tapped to assist with various financing and investment structures for the benefit of both airlines and investors.

PORTFOLIO

Aircraft and Engine Portfolio

GECAS works closely with major commercial airline manufacturers and has one of the world's largest fleets of aircraft in its portfolio and on order available for lease. In addition, GECAS Engine Leasing buys, leases and finances all major commercial engine types.

	<ul style="list-style-type: none"> • Next Generation 737 • 777 • 737 MAX (deliveries beginning in 2018) • 787 Dreamliner (deliveries beginning in 2019) • 737 Classics • 757 • 767 • 747 • 777-200F • 747-400F • 737F Classics • 767-200F/300ERF • MD-11F
	<ul style="list-style-type: none"> • A318, A319, A320, A321 • A320neo (deliveries beginning in 2016) • A330-200/300
	<ul style="list-style-type: none"> • 170, 175, 190, 195 • ERJ-135/140/145
BOMBARDIER	<ul style="list-style-type: none"> • CRJ-700/900 • CRJ-200 • Q400
	<ul style="list-style-type: none"> • ATR72-500/600

	<ul style="list-style-type: none"> • CF34-3A/3B • CF34-8C • CF34-8E/10E • CF6-80C2A/80C2B/80C2B Faded/80E • GE90-94B/115B • GEnx-1B/2B
	<ul style="list-style-type: none"> • CFM56-3 • CFM56-5A • CFM56-5B • CFM56-7B • CFM56-5C
	<ul style="list-style-type: none"> • AE3007 • RB211-535E4 • Trent 772B • Trent 884/892
	<ul style="list-style-type: none"> • PW4056/4060/4168A/4170/4460/4462
	<ul style="list-style-type: none"> • V2500-A5
	<ul style="list-style-type: none"> • GP7270

CONTENTS

AIRCRAFT	2
ENGINES	4
ASSET MANAGEMENT SERVICES (PARTS)	5
CONSULTING SERVICES	6
PORTFOLIO	7
OFFICES	8

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OFFICES



40+ years of experience
 24 offices
 230+ customers
 75+ countries



CONTENTS

AIRCRAFT	2
ENGINES	4
ASSET MANAGEMENT SERVICES (PARTS)	5
CONSULTING SERVICES	6
PORTFOLIO	7
OFFICES	8

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